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## Annual General Meeting 17 October 2016

Managing Director's Presentation  
Mr David Lymburn

# AnaeCo Snapshot

- Australian designer of advanced resource recovery and recycling systems for mixed municipal solid waste based on patented AnaeCo™ System.
- Founded in 1999 and publicly listed in 2008 (ASX:ANQ).
- Around \$165 million invested in technology development over 16 years.
- All intellectual property is owned by AnaeCo and protected by an international patent portfolio.
- A commercial scale (60,000 tpa) AnaeCo™ AWT Plant in Shenton Park, WA, has been completed.
- Current phase is commercialisation with a focus on both Australian and International markets.
- Debt to equity conversion and introduction of a new controlling shareholder (Xiaoqing Environmental Protection Technology Co. Ltd “XEPT”) will transform corporate structure.

# AnaeCo Limited – An Overview

## CAPITAL STRUCTURE

<i>Share Price (14 Oct 2016)</i>	\$0.006
<i>Shares on issue</i>	2,673m
<i>Market Capitalisation</i>	\$16.0m
<i>Cash at bank 30 Sept 2016</i>	\$0.6m
<i>Borrowings at 30 Sept 2016</i>	\$17.5m

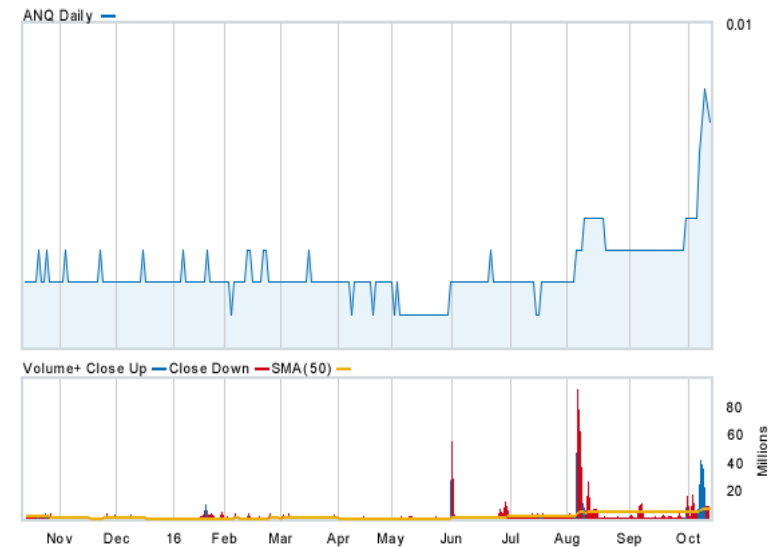
## BOARD AND MANAGEMENT

<i>Mr David Lyburn</i>	Managing Director & CEO
<i>Mr Shaun Scott</i>	Chairman
<i>Mr Les Capelli</i>	Non-Executive Director

## Top Shareholders

1. MONADELPHOUS GROUP LIMITED	14.6%
2. THIRTY FIFTH CELEBRATION PTY LTD	4.6%
3. LES CAPELLI (AnaeCo Director)	4.6%
4. UBS NOMINEES PTY LTD	3.9%
5. SIRKNIGHT PTY LTD LTD	1.6%

## Daily share price & volume chart over 12 months



# Strategic Objectives

- Provide technology and design solutions for the solid waste sector by applying AnaeCo™ technology to new waste plants.
- To become a provider of technology and services to the major players in solid waste management sector.
- Meet the demand of customers who seek to maximise diversion of MSW from landfill, as a clear alternative to thermal treatment processes.
- Accelerate growth through alliance partnerships.
- Strategic objectives will be reviewed following completion of the XEPT transaction.

# Pathway to Commercialisation

- AnaeCo maintains a pipeline of emerging project opportunities including:
  - South Australia - potential 150,000 to 200,000 tpa facility. AnaeCo working on a proposal.
  - Western Australia – Eastern Metropolitan Regional Council (EMRC) has released a tender for a resource recovery facility. Closure date is 18 January 2017. We are reviewing the broad range of options and qualifying criteria.
  - New South Wales, Australia - selected as a tenderer for the Shoalhaven Project (~65,000tpa). Expecting tender release in 2017.
  - International relationships developing:
    - XEPT for China and S.E. Asia
    - BES for UK and Republic of Ireland
- Requires continued development of the engineering design platform and our delivery capability. Lessons learned from the WMRC project are being incorporated into a refreshed design platform.

# Xiaoqing Environmental Protection Technology Co. Ltd (“XEPT”)

- The debt for equity conversion combined with the introduction of XEPT as a majority shareholder transforms AnaeCo in a single step.
- XEPT has developed successfully under Chairman Han Xiaoqing since establishment in 1989.
- Focus has been on design and construction of water and waste water treatment plants, solid waste treatment and renewable energy. It has developed a number of proprietary solutions which it deploys in its business in China.
- XEPT business model is centred on BOT (Build, Operate, Transfer) projects, where the operating period tenure may be 20-25 years.
- XEPT is seeking the benefit of access to AnaeCo technology and team, and the opportunity to expand its business model outside of China through its controlling shareholding in AnaeCo.
- Remaining conditions precedent are:
  - XEPT to obtain regulatory clearance for overseas investment, and
  - Settlement procedures.
- We estimate Settlement and Completion will occur by 30 November 2016.

# MOU with Bouygues Energies & Services UK Ltd (“BES”)

- Purpose – to jointly win and deliver design & construct projects incorporating AnaeCo™ technology in the territory of UK and Republic of Ireland.
- Joint business development / marketing.
- BES to offer overall design, procurement and construction services to customers under a BES contract.
- AnaeCo to supply design and technical support to BES.
- BES provides engineering services in design and construction including; consulting, contracting, facility management, infrastructure and energy management.
- BES has recent experience in design & construction of a waste gasification plant in UK and another in Northern Ireland.
- We are currently working on the joint business development plan and the supporting toolkit of information and resources in order to fully engage the local market.

# Current Priority Objectives

- Closure of the XEPT transaction followed by a period of strategic review, integration and mutual exchanges of resources to position both companies to benefit from the new relationship.
- Completion of the AnaeCo-BES joint business development plan and commencement of targeted marketing.
- Development of a proposal for the Adelaide opportunity.
- Review of the EMRC tender opportunity and formulation of bidding strategy.
- Continued development of engineering design platform with a focus on our methodology and capability to interact with alliance partners.
- Searching for the best opportunities to add to the BD pipeline.



End of presentation  
Questions?